

Town of Aurora Finance Advisory Committee Meeting Agenda

Date: Tuesday, October 13, 2020

Time: 5:45 p.m.

Location: Video Conference

Pages

1. Procedural Notes

This meeting will be held electronically as per Section 19. i) of the Town's Procedure By-law No. 6228-19, as amended, due to the COVID-19 situation.

- 2. Approval of the Agenda
- 3. Declarations of Pecuniary Interest and General Nature Thereof
- 4. Receipt of the Minutes
 - 4.1. Finance Advisory Committee Meeting Minutes of September 15, 2020

That the Finance Advisory Committee meeting minutes of September 15, 2020, be received for information.

5. Delegations

Note: At this time, the Municipal Offices are closed. This meeting will be live streamed at https://www.youtube.com/user/Townofaurora2012/videos. Anyone wishing to provide comment on an agenda item is encouraged to visit www.aurora.ca/participation for guidelines on electronic delegation.

6. Matters for Consideration

- 6.1. Memorandum from Manager, Financial Management; Re: Aurora Cultural Centre (ACC) Detailed Budget Review
 - That the memorandum regarding the Aurora Cultural Centre (ACC) Detailed Budget Review be received; and
 - 2. That the comments and suggestions of the review of the detailed financial information for the Aurora Cultural Centre be received and referred to staff for consideration and action as appropriate.

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6.2.	Memorandum from Manager, Financial Management; Re: 2021 Budget Process							
	1.	That the memorandum regarding the 2021 Budget Process be received for information.						
6.3.		randum from Manager, Financial Management; Re: Operational es Department Budget Materials	27					
	1.	That the memorandum regarding the Operational Services Department Budget Materials be received; and						
	2.	That the detailed financial information for the Operational Services' Department be received and deferred for discussion and detailed review at the November 10, 2020 meeting of the Finance Advisory Committee.						
New	Rusiness							

7.

8.

Adjournment



Town of Aurora

Finance Advisory Committee

Meeting Minutes

Date: Tuesday, September 15, 2020

Time: 5:45 p.m.

Location: Video Conference

Committee Members: Councillor John Gallo (Chair)

Mayor Tom Mrakas

Councillor Michael Thompson

Other Attendees: Doug Nadorozny, Chief Administrative Officer

David Waters, Director, Planning and Development Services

Rachel Wainwright-van Kessel, Director, Finance

Jason Gaertner, Manager, Financial Management Services

Linda Bottos, Council/Committee Coordinator

1. Procedural Notes

This meeting was held electronically as per Section 19. i) of the Town's Procedure By-law No. 6228-19, as amended, due to the COVID-19 situation.

The Chair called the meeting to order at 5:50 p.m.

2. Approval of the Agenda

Moved by Councillor Thompson **Seconded by** Mayor Mrakas

That the agenda as circulated by Legislative Services be approved.

Carried

3. Declarations of Pecuniary Interest and General Nature Thereof

There were no declarations of pecuniary interest under the *Municipal Conflict of Interest Act, R.S.O.* 1990, c. M.50.

4. Receipt of the Minutes

4.1 Finance Advisory Committee Meeting Minutes of March 10, 2020

Moved by Councillor Thompson **Seconded by** Mayor Mrakas

That the Finance Advisory Committee meeting minutes of March 10, 2020, be received for information.

Carried

5. Delegations

None.

6. Consideration of Items

6.1 Review of Detailed Financial Budget Information; Re: Planning and Development Services

The Committee inquired about the impact of COVID-19 on the 2020 budget in relation to applications. Staff provided a response noting that activity has increased considerably since the standstill in March and a steady growth in planning application revenues is expected over the next two to three years while building permit revenues may be challenging.

Moved by Mayor Mrakas Seconded by Councillor Thompson

 That the comments and suggestions of the Review of Detailed Financial Budget Information for Planning and Development Services be received and referred to staff for consideration and action as appropriate.

Carried

6.2 Memorandum from Project Management Office; Re: Town's Major Capital Projects Update

Staff provided a brief overview on the status of major capital projects including Library Square, Fire Hall 4-5, and the Joint Operations Centre Additional Work. The Committee noted that aspects of the Fire Hall 4-5 project involving soil issues, project delays, and budget contingency usage of 70% are not mentioned in the update. Staff acknowledged that the next

update should reflect these project changes. The Committee inquired about the status of the Library Square tender and staff provided clarification.

Moved by Councillor Thompson **Seconded by** Mayor Mrakas

1. That the memorandum regarding Town's Major Capital Projects Update be received for information.

Carried

6.3 Council Report No. FIN20-015 – 2019 Year-End Budget Report – as at December 31, 2019

Moved by Mayor Mrakas Seconded by Councillor Thompson

1. That Council Report No. FIN20-015 – 2019 Year-End Budget Report – as at December 31, 2019, be received for information.

Carried

6.4 Audit Committee Report No. FIN20-016 – 2019 Audited Financial Statements with Audit Report

Moved by Mayor Mrakas Seconded by Councillor Thompson

1. That Audit Committee Report No. FIN20-016 – 2019 Audited Financial Statements with Audit Report be received for information.

Carried

6.5 Distribution and Introduction of Detailed Financial Budget Information; Re: Aurora Cultural Centre (ACC)

Staff noted that a representative of the Aurora Cultural Centre will be available for the discussion at the next meeting.

Moved by Mayor Mrakas Seconded by Councillor Thompson

1. That the detailed financial budget information for the Aurora Cultural Centre be received and deferred for discussion and detailed review at the October 13, 2020 meeting of the Finance Advisory Committee.

Carried

4

6.6 Updated 2020 Work Plan for Finance Advisory Committee

The Committee inquired about the changes to the work plan and staff noted that the COVID-19 pandemic has had a significant impact administratively and some items have been delayed and rescheduled.

Moved by Mayor Mrakas Seconded by Councillor Thompson

1. That the updated 2020 Work Plan for the Finance Advisory Committee be received for information.

Carried

7. New Business

Mayor Mrakas proposed that staff look into reducing the 3.4% tax rate increase, which was pre-approved through the multi-year budget, down to 2.9% for 2021. Staff indicated that this goal could be achievable without sacrificing any services or initiatives that were included last year. Staff provided clarification on how the Safe Restart one-time funding from the province and any other one-time operating savings would be managed through 2021 and help to support the 2.9% goal, while ensuring that any budget pressures are not passed on to future years.

The Committee inquired about the current projected growth numbers and staff advised that they are now predicting 1.9% for budget development versus the 2.4% increase in assessment growth revenue included last year in the budget for 2021.

New Business Motion No. 1

Moved by Mayor Mrakas
Seconded by Councillor Thompson

That staff be directed to set the annual tax rate increase for 2021 at 2.9% without any impact on services or planned capital projects.

Carried

8. Adjournment

Moved by Councillor Thompson **Seconded by** Mayor Mrakas

That the meeting be adjourned at 6:22 p.m.

Carried



100 John West Way Aurora, Ontario L4G 6J1 (905) 727-3123 aurora.ca

Town of Aurora Memorandum Finance

Re: Aurora Cultural Centre (ACC) Detailed Budget Review

To: Finance Advisory Committee

From: Jason Gaertner, Manager Financial Management

Date: October 13, 2020

Recommendation

1. That the memorandum regarding the Aurora Cultural Centre (ACC) Detailed Budget Review be received; and

2. That the comments and suggestions of the review of the detailed financial information for the Aurora Cultural Centre be received and referred to staff for consideration and action as appropriate.

Background

As per its budget process document, the Finance Advisory Committee is required to undertake a detailed review of each department and service partner's core operating budgets prior to the conclusion of the Council term. These detailed reviews allow for a more strategic review of the Town's draft operating budgets by the Budget Committee. During the course of these detailed reviews any arising budget concern areas can be explored and addressed as part of a future town budget process.

Attachments

1) Aurora Cultural Centre (ACC) Detailed Budget Materials

urora Cultural Centre									raye
017-2019 Actuals									
		2017			2018			2019	
	Approved Budget	Audited Actual	Variance to Budget	Approved Budget	Audited Actual	Variance to Budget	Approved Budget	Audited Actual	Variance Budge
Income			J			3			
GRANTS - TOWN OF AURORA									
Town of Aurora - Base Operating	405,600	405,600	-	415,700	415,700	-	415,700	415,700	
Town of Aurora - Project							50,000	50,000	
Town of Aurora - Library Square									
Total GRANTS - TOWN OF AURORA	405,600	405,600	-	415,700	415,700	-	465,700	465,700	
GRANTS - OTHER						(12 - 22			
Federal Grants	7,000	47,721	40,721	40,000	27,414	(12,586)	50,000	46,231	(3,
OAC	3,500	5,000	1,500	5,000	-	(5,000)	10,000	10,000	
Ont Trillium Fnd	21,900	21,900	-	-		- (4= =00)			(0.
Total GRANTS - OTHER	32,400	74,621	42,221	45,000	27,414	(17,586)	60,000	56,231	(3,
PROGRAMS	50,000	50.050	0.050	50.500	50.000	4.700	50,000	04.405	/45
Facility Rentals	50,000 33,800	52,250	2,250	53,500 45,180	58,260	4,760	50,000 48,500	34,485	(15,
Ticket Sales-perform/exhi, etc.		37,904 9,762	4,104		32,729 9,800	(12,451)		42,273 11,627	(6,
Ticket Sales-Classical Program	10,600 88,845	104,536	(838) 15,691	12,000 98,855	109,357	(2,200) 10,502	10,745 106,000	104,183	(1,
Registration Fees-programs, etc Merchandise-hospitality, coffee	4,250	5,035	785	5,000	3,340	(1,660)	5,000	2,731	
Gallery Revenue	4,250	5,035	700	5,000	3,340 165	165		4,169	(2,
Merchandise - gift shop+	23,125	7,715	(15,410)	-	-	-	3,000	4,109	1,
Interest	2,100	1,936	(164)	2,100	2,999	899	2,100	6,360	4,
Merchandise- fine art sale	11,000	5,768	(5,232)	12,000	9,086	(2,914)	9,000	9,076	4,
Total PROGRAMS	223,720	224,906	1,186	228,635	225,736	(2,899)	234,345	214,904	(19,
FUNDRAISING	223,120	224,300	1,100	220,033	223,730	(2,033)	234,343	214,304	(13,
Private Contributions									
Individual Donations	1,000	9,039	8.039	15,000	25,762	10,762	97,000	63,950	(33,
Friends*	8,000	3,812	(4,188)	-	-	10,702	-	-	(00,
Classical Fund Donation	5,000	3,750	(1,250)	5,000	10,115	5,115	10,000	9,685	(
Amortization of deferred contributions****	2,372	2,372	-	2,372	3,858	1,486	2,372	7,423	5,
Sponsorships (corporate and individual)	36,500	13,500	(23,000)	20,000	19,500	(500)	24,500	26,000	1,
Corporate Donations	2,500	3,575	1,075	2,000	27,360	25,360	35,000	26,500	(8,
Foundations	,	-	-	2,000	-	(2,000)	-	-	(-)
Total Private Contributions	55,372	36,048	(19,324)	46,372	86,595	40,223	168,872	133,558	(35,
Total FUNDRAISING	55,372	36,048	(19,324)	46,372	86,595	40,223	168,872	133,558	(35,
Total Income	717,092	741,175	24,083	735,707	755,445	19,738	928,917	870,393	(58,
Expense									
SALARIES AND BENEFITS									
Total Administration Salaries & Fees	198,464	156,131	(42,333)	186,844	181,161	(5,683)	208,103	81,210	(126,
Total Program Salaries & Fees	260,338	312,954	52,616	319,443	317,697	(1,746)	421,143	479,675	58,
Total SALARIES AND BENEFITS	458,802	469,085	10,283	506,287	498,858	(7,429)	629,246	560,885	(68,
PROGRAMS									
Artistic Salaries & Fees									
Instructors	20,500	29,631	9,131	28,386	31,045	2,659	33,265	31,285	(1,
Gallery Artists	150	-	(150)	3,000	3,000	-	17,567	13,650	(3,
Performers	30,000	27,039	(2,961)	27,070	27,317	247	46,420	44,207	(2,
Lecturers**	-	1,150	1,150	-	-	-	-	-	
Classical	11,000	12,896	1,896	11,800	11,070	(730)	18,645	17,193	(1,
SOCAN fees	1,200	1,534	334	1,325	830	(495)	1,500	850	(
Production fees	8,500	8,581	81	4,855	6,408	1,553	7,896	6,828	(1,
Total Artistic Salaries & Fees	71,350	80,831	9,481	76,436	79,670	3,234	125,293	114,013	(11,
Artistic Expenses									
Commissions (Art Sales)	6,820	2,888	(3,932)	7,200	4,442	(2,758)	5,400	5,394	

rora Cultural Centre									
17-2019 Actuals									
		2017			2018			2019	
	Approved	Audited	Variance to	Approved	Audited	Variance	Approved	Audited	Variance
	Budget	Actual	Budget	Budget	Actual	to Budget	Budget	Actual	Budge
Commissions (Gift Shop)+	14,000	4,688	(9,312)	- Buuget	- Actual	to Buuget	- Buuget	- Actual	- Buuge
	3,000	4,000	(2,952)	-		-	-		
Gift Shop Expenses+ Installation-Wall Signage	500	1,100	(2,952)	330	621	291	2,365	3,639	1,2
Accommodation				500	880	380	7,922		
Accommodation Artist Hospitality***	-	-	-					3,319	(4,6
Venue Rental	-		-	3,755	1,445	(2,310)	9,356	2,082	(7,2
	- 04 220	- 0.704	(45 500)	11,785	7 200	(4.207)	25.042	14,434	(40.6
Total Artistic Expenses	24,320	8,724	(15,596)	11,785	7,388	(4,397)	25,043	14,434	(10,6
Marketing Expenses	40.000	00.400	0.400	40.400	40.000	(0.470)	45.400	45.074	,
Advertisement	12,000	20,420	8,420	18,182	12,009	(6,173)	15,102	15,374	(0.4
Promo Materials: Design/Print	13,000	16,800	3,800	12,144	20,725	8,581	30,000	21,080	(8,9
Mailing & Distribution	10,000	5,830	(4,170)	6,000	6,884	884	6,085	6,023	
Outreach	-	136	136	- 4.500	-	-	-	-	_
Website	2,000	287	(1,713)	1,500	4,330	2,830	5,000	10,358	5,
Signage	3,000	3,901	901	3,000	1,687	(1,313)	2,000	624	(1,
Other Marketing	-	-	-	5,000	1,331	(3,669)	5,000	2,515	(2,
Total Marketing Expenses	40,000	47,374	7,374	45,826	46,966	1,140	63,187	55,974	(7,
Program Expenses						(5.5)			
Program Supplies	7,000	11,694	4,694	11,340	11,314	(26)	13,592	12,401	(1,
Publications	200		(200)	200	21	(179)	200		(
Memberships**	600	350	(250)	2,000	1,143	(857)	2,500	837	(1,
Piano-tuning, moving, etc.	4,720	2,744	(1,976)	3,050	2,567	(483)	3,420	1,419	(2,
Hospitality & Bar Supplies***	7,750	8,198	448	3,760	4,065	305	3,800	4,023	
Special Program Expenses (Canada 150)	5,000	3,562	(1,438)	-		-	-		
Insurance & Permits	1,000	1,098	98	2,700	1,200	(1,500)	2,700	1,200	(1,
Volunteer Program	-		-			-	-		
Total Program Expenses	26,270	27,646	1,376	23,050	20,310	(2,740)	26,212	19,880	(6,
Total PROGRAMS	161,940	164,575	2,635	157,097	154,334	(2,763)	239,735	204,301	(35,
FUNDRAISING									
Software	-	1,780	1,780	2,211	1,566	(645)	2,300	795	(1,
Promotions	1,500	-	(1,500)	1,500	238	(1,262)	500	200	(
Event & Other		-	-	1,500	1,089	(411)	1,200	1,310	
Total Fundraising Expenses	1,500	1,780	280	5,211	2,893	(2,318)	4,000	2,305	(1,
Total FUNDRAISING	1,500	1,780	280	5,211	2,893	(2,318)	4,000	2,305	(1,
Total TRILLIUM	21,900	22,422	522						
INSURANCE									
Insurance	7,550	8,669	1,119	8,800	8,331	(469)	9,450	8,068	(1,
WSIB Insurance	3,650	3,187	(463)	4,000	3,403	(597)	4,000	2,861	(1,
Total INSURANCE	11,200	11,856	656	12,800	11,734	(1,066)	13,450	10,929	(2,
OFFICE & FACILITIES									
Administration Expenses									
Bank Charges	2,250	1,899	(351)	1,800	1,553	(247)	1,800	2,221	
Credit Card Charges	4,750	6,048	1,298	6,000	5,844	(156)	6,000	9,411	3,
Equipment Lease	2,600	2,640	40	2,700	2,306	(394)	2,700	2,377	(;
Equipment Maintenance	500	311	(189)	500	296	(204)	500	-	(
Internet	1,750	2,808	1,058	1,750	2,235	485	762	2,853	2,
Memberships, Dues, etc.**	1,200	2,027	827	900	1,622	722	1,700	2,726	1,
Office Supplies	6,250	2,189	(4,061)	4,000	2,983	(1,017)	3,000	2,475	(
Photocopying/Printing	4,500	3,420	(1,080)	4,000	3,949	(51)	4,000	4,249	,
Postage	600	361	(239)	600	297	(303)	600	187	(-
Recruitment of Staff, Board, Vulnerable Sector Checks	-	15,056	15,056	300	449	149	500	2,083	1,
Professional development	-	81	81	3,500	1,294	(2,206)	3,500	1,526	(1,
Subscription & Reference	350	-	(350)	350	105	(245)	350		(1,

Aurora Cultural Centre										
2017-2019 Actuals										
		2017				2018			2019	
	Approved	Audited	Variance to		Approved	Audited	Variance	Approved	Audited	Variance to
	Budget	Actual	Budget		Budget	Actual	to Budget	Budget	Actual	Budget
Telephone	3,950	5,647	1,697		6,200	7,449	1,249	7,300	7,326	26
Cell/Blackberry	1,200	795	(405)		900	900	-	900	900	-
Travel	500	930	430		500	373	(127)	500	854	354
Meals, Entertainment, Flowers	600	1,202	602		1,500	1,463	(37)	1,500	1,461	(39
IT & Software expenses	500	634	134		500	964	464	9,100	1,860	(7,240
Total Administration Expenses	31,500	46,048	14,548		36,000	34,082	(1,918)	44,712	42,509	(2,203
Facility Expenses										
Facility Equipment	250	-	(250)		300	758	458	800	-	(800
Cleaning Supplies	-	135	135		140	165	25	200	125	(75
Total Facility Expenses	250	135	(115)		440	923	483	1,000	125	(875
Total OFFICE & FACILITIES	31,750	46,183	14,433		36,440	35,005	(1,435)	45,712	42,634	(3,078
PROFESSIONAL FEES										
Accounting	10,000	11,047	1,047		5,000	7,726	2,726	7,500	17,839	10,339
Audit	12,000	10,044	(1,956)		8,500	12,044	3,544	10,000	7,662	(2,338
Consultant (strategic plan etc)	-	592	592		-	-	-	-	7,773	7,773
Legal Costs	8,000	627	(7,373)		2,000	-	(2,000)	2,000	-	(2,000
Total PROFESSIONAL FEES	30,000	22,310	(7,690)		15,500	19,770	4,270	19,500	33,274	13,774
	717,092	738,211	21,119		733,335	722,594	(10,741)	951,643	854,328	(97,315
Operating Surplus (Deficit)	-	2,964	2,964		2,372	32,851	30,479	- 22,726	16,065	38,791
DEPRECIATION EXPENSE										
Less: Depreciation	- 5,571	- 10,459	(4,888)	-	5,286	- 6,772	(1,486)	- 8,258	- 10,338	(2,080
Net Surplus (Deficit)	- 5,571	- 7,495	(1,924)		2,914	26,079	28,993	- 30,984	5,727	36,711
	,	,	(, ,		,	<u> </u>		,		,
+Gift shop closed in 2017										
*Friends program transferred to Individual giving in 2017										
**reclassified in 2018 after financial review										
***Artist hospitality broken out of bar supplies										
****Amount received in previous fiscal years (deffered) and recognize	ed against exp	penses in the	current year							

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Aurora Cultural Centre				rage 9 01
020 Original and Revised Budget				
Ozo Original and Nevised Budget				
	2020	2020	2020	
	Original	Revised (with	Revised (with	
	Budget	Library	Library Square &	
	(business as	Square	COVID impact to	
	usual)	impact)	July 31, 2020)	2020 Budget Revision Notes
Income				
GRANTS - TOWN OF AURORA				
Town of Aurora - Base Operating	482,661	482,661	482,661	
Town of Aurora - Project	50,000	50,000	50,000	
<u>'</u>		,		Additional need from Town of Aurora based on Library Square impact, COVID
Town of Aurora - Library Square		80,810	55.243	impact of cancelled classes and events
Total GRANTS - TOWN OF AURORA	532,661	613,471	587,904	
GRANTS - OTHER				
Federal Program Grants	41,000	50,829	47 615	part of Horizons project deferred to 2021 due to COVID
Federal Wage Subsidy	-	-		Federal Wage Subsidy
OAC	_	10,000	10,000	
Ont Trillium Fnd	30,000	30,000	30,000	
Total GRANTS - OTHER	71,000	90,829	226,952	
PROGRAMS	71,000	90,029	220,932	
	35,000	6,800	2.250	rentals final Jan-Feb (LS and COVID impact)
Facility Rentals	,			cancellations due to COVID
Ticket Sales-perform/exhi, etc.	52,000	47,000		
Ticket Sales-Classical Program	10,000	10,000		cancellations due to COVID
Registration Fees-programs, etc	108,272	102,270		cancellations due to COVID, if can run Fall Programs
Merchandise-hospitality, coffee	5,000	3,000		cancellations due to COVID
Gallery Revenue	4,000	4,000		LS impact - lost two shows, now online only due to COVID
Interest	3,000	6,000	6,000	based on 2019 final
Merchandise- fine art sale	9,000	5,000	=	LS impact - lost two shows
Total PROGRAMS	226,272	184,070	71,850	
FUNDRAISING				
Private Contributions				
				cancellations due to COVID, directed gifts may be deferred to 2021 if
Individual Donations	95,460	77,430	40,000	programming cannot happen
Classical Fund Donation	12,000	12,000	5,000	cancellations due to COVID
Sponsorships (corporate and individual)	36,000	26,000	7,500	summer music series pushed to 2021, cancelled performances due to COVII
Corporate Donations	26,000	26,000	22,000	confirmed
Foundations	15,500	-	-	after must research, cannot achieve this
Total Private Contributions		141,430	74,500	
Total FUNDRAISING	184,960	141,430	74,500	
Total Income	1,014,893	1,029,800	961,206	
	.,,	1,120,000	22.,200	
Expense		1		
SALARIES AND BENEFITS		1		
Total Administration Salaries & Fees	220,488	219,684	219,154	
. Star / tariffication State of a 1 000	220, 100	210,004	210,104	savings from PT furlough, plus additional cost of technical production team for
Total Program Salaries & Fees	426,075	410,301	390,520	
Total SALARIES AND BENEFITS	646,563	629,985	609,674	
PROGRAMS	040,303	029,900	009,074	
Artistic Salaries & Fees				
	33,322	20.000	20.200	cancellations due to COVID
Instructors	33,322	30,000	20,300	Caricellations due to COVID

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rora Cultural Centre		T		Page 10 0
20 Original and Revised Budget				
20 Original and Nevisea Baaget				
	2020	2020	2020	
	Original	Revised (with	Revised (with	
	Budget	Library	Library Square &	
	_	1		
	(business as	•	COVID impact to	
	usual)	impact)	July 31, 2020)	2020 Budget Revision Notes
Gallery Artists	13,500	12,250		loss of a show
Performers	89,565	75,195		no summer music series, cancellations due to COVID
Classical	18,967	17,702		cancellations due to COVID
SOCAN fees	1,500	1,500	1,000	cancellations due to COVID
Production Fees	9,588	15,525	23,574	Includes production costs offside and livestreaming costs
Total Artistic Salaries & Fees	166,442	152,172	126,603	
Artistic Expenses			·	
Commissions (Art Sales)	5,400	3,000	-	LS impact
Installation-Wall Signage	2,500	2,500	2,500	'
Accommodation	18,984	6,700		Annual needs missed on budget, will reduce if programming cancelled
Artist Hospitality	6,346	3,000	1,526	
Venue Rental	0,040	25,981		LS impact and cancellations due to COVID
Total Artistic Expenses	33,230	41,181	32,031	ES impact and cancellations due to COVID
	33,230	41,101	32,031	
Marketing Expenses				
				W C
				cancellations due to COVID, keeping marketing dollars for move communications and the communication of the communi
Advertisement	16,000	16,000	15,000	and if there is fall programming, will need additional resources to be success
				cancellations due to COVID, keeping marketing dollars for move communication
Promo Materials: Design/Print	25,000	25,752	20,000	and if there is fall programming, will need additional resources to be success
Mailing & Distribution	10,000	6,200	6,200	
Outreach		-		
Website	2,500	6,500	15,000	rebranding of website, COVID related online costs
Signage	2,000	1,000	1,000	
Other Marketing	-	11,724		Cost of additional marketing for Library Square
Total Marketing Expenses	55,500	67,176	66,324	
Program Expenses	00,000	01,110	00,021	
Program Supplies	13,809	13,809	9.000	cancellations due to COVID
Publications	200	13,003	9,000	cancellations due to oovid
		4 000	4 000	
Memberships Pierre training and and training and an anti-	2,600	1,000	1,000	
Piano-tuning, moving, etc.	2,060	3,500	2,500	
Hospitality & Bar Supplies	3,800	4,000	· · · · · · · · · · · · · · · · · · ·	cancellations due to COVID
Insurance & Permits	2,700	1,500	1,500	
Volunteer Program	-	5,122		Part of Horizons project deferred to 2021 due to COVID
Total Program Expenses		28,931	19,195	
Total PROGRAMS	280,341	289,460	244,153	
FUNDRAISING				
Software	2,300	2,385	2,266	
Promotions	500	1,500	1,500	
Event & Other	1,200	1,500	1,500	
Total Fundraising Expenses				
Total FUNDRAISING	4,000		5,266	
Total TRILLIUM	,,,,,	-,,,,,,	-,===	
INSURANCE				
Insurance	9,639	8,230	8,229	

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rora Cultural Centre				
O Original and Revised Budget				
	2020	2020	2020	
	Original	Revised (with	Revised (with	
	Budget	Library	Library Square &	
	(business as		COVID impact to	
	usual)	impact)	July 31, 2020)	2020 Budget Revision Notes
WSIB Insurance	4,000	3,200	3,200	
Total INSURANCE	13,639	11,430	11,429	
OFFICE & FACILITIES				
Administration Expenses				
Bank Charges	1,800	2,300	2,300	based on 2019 final
Credit Card Charges	6,000	12,000	10,000	includes e-commerce processing costs
Equipment Lease	2,700	1,125	1,880	cancelled Sept due to move for LS project
Equipment Maintenance	500		-	
Internet	Town	1,524	1,686	cancelled July due to move for LS project
Memberships, Dues, etc.	1,700		2,800	based on 2019 final
Office Supplies	3,000		3,000	
Photocopying/Printing	4,000			based on 2019 final
Postage	600		600	
Recruitment of Staff, Board, Vulnerable Sector Checks	500		2.000	increased cost of vulnerable sector checks
Professional development	3,500		3,500	
Subscription & Reference	350		-	based on 2019 final
Telephone	7,300		9,791	includes phone moving costs for LS project
Cell/Blackberry	900		900	
Travel	500	2,000	2,000	
Meals, Entertainment, Flowers	1,500		1,500	
IT & Software expenses	2,500		2,000	
Total Administration Expenses	37,350	49,540	48,457	
Facility Expenses		,	·	
Facility Equipment	800	800	800	
Cleaning Supplies	200	200	200	
Total Facility Expenses	1,000	1,000	1,000	
Total OFFICE & FACILITIES	38,350	50,540	49,457	
PROFESSIONAL FEES	,	, , ,	, -	
Accounting	10,000	18,000	18,000	
Audit	10,000	10,000	10,000	
Consultant (strategic plan etc)	10,000	10,000	10,000	
Legal Costs	2,000	5,000		legal advice on agreement/insurance, etc
Total PROFESSIONAL FEES	32,000	43,000	43,000	
1 +	1,014,893	1,029,800	962,979	
rating Surplus (Deficit)	-	-	•	
		1	.,	

FINANCIAL STATEMENTS DECEMBER 31, 2019

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Statement of operations and changes in net assets	3
Statement of financial position	4
Statement of cash flows	5
Notes to financial statements	6 - 11



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INDEPENDENT AUDITOR'S REPORT

To the Directors of Church Street School Cultural Centre o/a Aurora Cultural Centre

Report on the Audit of the Financial Statements

Opinion:

We have audited the accompanying financial statements of Church Street School Cultural Centre, o/a Aurora Cultural Centre, which comprises the statement of financial position as at December 31, 2019 and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-For-Profit organizations.

Basis for Opinion:

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged With Governance for the Financial Statements:

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian Accounting Standards for Not-For-Profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going-concern basis of accounting unless management either intends to liquidate the Organization or to cease operations (or has no realistic alternative but to do so).

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

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INDEPENDENT AUDITOR'S REPORT (continued)

Auditor's Responsibilities for the Audit of the Financial Statements:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement (whether due to fraud or error) and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements (whether due to fraud or error), design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going-concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements (including the disclosures), and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

CHARTERED PROFESSIONAL ACCOUNTANTS
AUTHORIZED TO PRACTISE PUBLIC ACCOUNTING BY THE
CHARTERED PROFESSIONAL ACCOUNTANTS OF ONTARIO

Yillard Footn Thibeault Youll

Aurora, Ontario June 2, 2020



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STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS DECEMBER 31, 2019

	2019	2018
REVENUES	\$	<u>\$</u>
Grant - Town of Aurora operating Grant - Town of Aurora special funding Grants - other Programs Fundraising, donations and sponsorships	415,700 50,000 56,231 214,903 133,558	415,700 - 27,414 225,736 86,595
	870,392	755,445
EXPENDITURES		_
Administrative salaries and benefits Programs Programming salaries and wages Office expenses Professional fees Fundraising Insurance Amortization	81,210 197,474 486,503 42,634 33,274 2,306 10,929 10,338	68,204 147,926 437,062 35,005 19,770 2,893 11,734 6,772
	864,668	729,366
EXCESS OF REVENUES OVER EXPENDITURES	5,724	26,079
NET ASSETS - Beginning of year	293,727	267,648
NET ASSETS - End of year	299,451	293,727



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STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019

	Note Reference	2019	2018
ASSETS		<u>\$</u>	<u>\$</u>
ASSETS			
CURRENT ASSETS			
Cash Restricted cash	3	200,312 241,541	137,556 238,991
Amounts receivable Prepaid expenses		8,966 7,351	22,416 5,693
		458,170	404,656
Capital assets	4	17,500	15,358
		475,670	420,014
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable and accruals		36,192	28,577
Revenues received in advance Deferred grants	5	37,064 59,500	41,824 5,000
Deferred contributions	6	28,607	41,087
		161,363	116,488
Deferred contributions	6	14,856	9,799
		176,219	126,287
NET ASSETS			
Unrestricted		55,266	49,177
Internally restricted Invested in capital assets	7	241,541 2,644	238,991 5,559
		299,451	293,727
		475,670	420,014

The accompanying notes are an integral part of these financial statements.

Approved on behalf of the Board:

Director

J. Klusklu Director



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STATEMENT OF CASH FLOWS DECEMBER 31, 2019

	2019	2018
OPERATING ACTIVITIES	<u>\$</u>	<u>\$</u>
Excess of revenues over expenditures	5,724	26,079
Expenditures/revenues not requiring/(providing) cash:		
Amortization Amortization of deferred contributions Deferred grants recognized as revenue	10,338 (7,423) (58,500)	6,772 (3,858) (5,000)
Non-cash working capital items:	(49,861)	23,993
Amounts receivable Prepaid expenses Accounts payable and accruals Revenues received in advance Deferred grants	13,450 (1,658) 7,615 (4,760) 113,000	(19,866) (821) 506 12,905 10,000
	77,786	26,717
FINANCING ACTIVITIES		
Restricted cash Deferred contributions	(2,550) -	(25,450) 50,000
	(2,550)	24,550
INVESTING ACTIVITIES		
Acquisition of capital assets	(12,480)	(8,913)
INCREASE IN CASH	62,756	42,354
CASH - Beginning of year	137,556	95,202
CASH - End of year	200,312	137,556



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

1. NATURE OF ORGANIZATION

The Organization has been established in the Town of Aurora to deliver a diverse range of inspiring artistic, music and heritage programs, and to promote Aurora as a dynamic community that values the creative contributions of its citizens. The Organization also works to showcase local, emerging and established talent for the community to enjoy.

The Organization was incorporated, without share capital, in the province of Ontario on April 22, 2009, and qualifies as a charitable organization under the Income Tax Act and is exempt from income tax.

2. SIGNIFICANT ACCOUNTING POLICIES

a) Basis of presentation:

These financial statements have been prepared using Canadian Accounting Standards for Not-for-Profit Organizations.

b) Revenue recognition:

The Organization follows the deferral method of accounting for revenues. Unrestricted revenues are recognized when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions are recognized as revenue in the year in which the related expenditures are incurred.

Ticket, program and facility revenues are recognized as revenues when the event has occurred and collection is reasonably assured.

c) Contributed services:

A substantial number of volunteers have made significant contributions of their time to the Organization's operations. While these services benefit the Organization considerably, these contributed services are not recognized in the financial statements.

d) Allocation of program expenditures:

The Organization classifies expenses on the Statement of Operations and Changes in Net Assets by function. Administration salaried and benefits are allocated to programs based on estimated time spent on the programs.

e) Cash:

Cash is defined as cash on hand and cash on deposit, net of cheques issued and outstanding at the reporting date.



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

f) Amortization:

Capital assets are recorded at cost and are being amortized on the straight-line basis as follows:

Computers and equipment 3 years
Music instruments 10 years
Special project equipment 3 years
Leasehold improvements term of the lease

In the year of acquisition or disposal, amortization is recorded at 50% of the annual rate, with the exception of leasehold improvements.

g) Management's estimates:

The preparation of financial statements in conformity with Canadian Accounting Standards for Not-for-Profit Organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenditures during the reporting period. Significant items subject to such estimates and assumptions include the estimated useful life of capital assets and the time allocation of administrative salaries and benefits related to program activities. Actual results could differ from those estimates.

h) Financial instruments:

The fair values of cash, restricted cash, amounts receivable, accounts payable and accruals, revenues received in advance, deferred grants, and deferred contributions are approximately equal to their carrying values. It is management's opinion that the Organization is not exposed to significant interest risks arising from the financial instruments.

3. RESTRICTED CASH

Restricted cash consists of the following:

	2019	2018
Internally restricted:	\$	<u>\$</u>
Classical Music Series Fund	69,267	71,991
Contingency Fund	152,274	147,000
Special Project Fund	20,000	20,000
	241,541	238,991

See Note 7 for description of the internally restricted funds.



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

4. CAPITAL ASSETS

		2018			
	Original Cost	Accumulated Amortization	Original Cost	Accumulated Amortization	
	\$	<u>\$</u>	<u>\$</u>	<u>\$</u>	
Computers and equipment Music instruments Special project equipment	28,923 43,570 21,393	28,458 41,391 6,537	28,923 43,570 8,913	27,528 37,034 1,486	
	93,886	76,386	81,406	66,048	
Net Book Value		17,500		15,358	

5. DEFERRED GRANTS

Deferred grants consists of the following:

	2019	2018
	\$	\$
Balance - beginning of year	5,000	-
Funds received - Ontario Trillium Foundation	27,000	-
Funds received - Canada Arts Presentation	11,000	10,000
Funds received - Kaleidoscope in Schools	75,000	-
Recognized as revenue	(58,500)	(5,000)
	59,500	5,000

The Ontario Trillium Foundation funds are restricted in that the expenditures incurred must be used to meet certain expected results and performance indicators as outlined by the agreement. Funds received from the Ontario Trillium Foundation are recognized as revenues when the related expenditures are incurred. The funding period is September 17, 2019 - September 16, 2020.

The Canada Arts Presentation funds are restricted in that the expenditures incurred must be used to cover costs for artists to host educator workshops as outlined by the agreement. Funds received from the Canada Arts Presentation are recognized as revenues when the related expenditures are incurred. The funding period for this revenue is April 1, 2019 to March 31, 2020.

The Kaleidoscope in Schools funds are restricted in that the expenditures incurred must be used to fund the Kaleidoscope in Schools program. Funds received are recognized as revenues when the related expenditures are incurred.



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

6. DEFERRED CONTRIBUTIONS

The Organization's deferred contributions consists of the following:

	2019	2018
	\$	<u>\$</u>
Balance - beginning of year Funds received - special project Amortization of deferred contributions	50,886 - (7,423)	4,744 50,000 (3,858)
Less: current portion	43,463 28,607	50,886 41,087
	14,856	9,799

The deferred contributions consist of restricted donations relating to the purchase of certain capital assets and future program expenditures. The donations relating to the purchase of capital assets are recognized as revenue at the rate of amortization of the capital assets acquired and the program expenditures donation is recognized as revenue in the designated operating period.

7. INTERNALLY RESTRICTED

The Organization's internally restricted net assets consists of the following:

	2019	2018
	\$	\$
Classical Music Series Fund Contingency Fund Special Project Fund	69,267 152,274 20,000	71,991 147,000 20,000
	241,541	238,991

The Board of Directors approved to internally restrict \$5,274 (2018 - \$22,000) from the unrestricted net assets to the Contingency Fund. In addition the Board of Directors approved a transfer of \$2,725 from the Classical Music Series Fund to the unrestricted fund (2018 - \$3,450 from the unrestricted fund to the Classical Music Series Fund).

The purpose of the Classical Music Series Fund is to support future classical music programming as specified by the donor, unless otherwise approved by the Board of Directors.

The purpose of the Contingency Fund is to provide the Organization with sufficient working capital should the Organization experience a significant decline in future funding, or to facilitate an orderly wind up of the Organization's operations in the event that the Organization could not continue with its day to day operations. Disbursements made out of this fund must be approved by the Board of Directors.

The purpose of the Special Project Reserve Fund is to provide the Organization with sufficient funds for various projects as determined from time to time by the Board of Directors.



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

8. CREDIT FACILITY

The Organization has a credit card that bears interest at 19.50% per annum. The authorized limit is \$10,000 and available credit at year end is \$5,906 (2018 - \$7,084).

9. PROGRAM EXPENDITURES

The Organization's Provision of Cultural Service Agreement ("the Agreement") with the Town of Aurora (see Note 11) contains certain clauses regarding Key Performance Indicators ("KPI"). In order to provide information in respect of program expenditures, management has identified all expenditures related to programming which amount to \$694,315 (2018 - \$591,761). Included in this amount are administrative salaries and benefits of \$153,298 (2018 - \$137,752) which have been allocated to program expenditures based on the estimated amount of time spent as determined by management.

10. GRANT REVENUE

Included in total revenue are the following grants:

	2019	2018
	\$	<u>\$</u>
Municipal grants Federal grants Provincial grants	465,700 46,231 10,000	415,700 - 27,414
	521,931	443,114

11. ECONOMIC DEPENDENCE

The Organization's revenues, substantially derived from a grant of \$465,700 (2018 - \$415,700), is received from the Town of Aurora. A Provision of Cultural Services Agreement with the Town of Aurora dated January 1, 2013 stipulates that the Organization should make an annual request for grant funding to Council in accordance with the Town's current budget guidelines and requirements and shall be subject to Council approval. This agreement is effective until December 31, 2027.

In addition, the annual facility rent payable under the lease with the Town of Aurora is \$1 per annum. This agreement is in effect until December 31, 2027.

The Town of Aurora may at any time terminate these agreements while providing the Organization with six months notice.

The Organization is dependent on this grant and lease for its continued existence and ability to carry out its normal activities.



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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

12. FINANCIAL RISKS AND CONCENTRATION OF RISK

The financial risks and concentration of risks are as follows. There has been no change to the nature of any of the risk exposures from 2018.

Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations resulting in a financial loss.

The Organization maintains its cash and deposits with a single federally regulated Canadian financial institution.

13. SUBSEQUENT EVENT

In March 2020, the World Health Organization declared the outbreak of COVID-19 as a pandemic, resulting in the federal, provincial, local governments and private entities mandating various restrictions, including but not limited to travel restrictions, restrictions on public gatherings, closure of non-essential businesses, and stay at home advisories. These advisories and closures have extended to cultural programs and events that this Organization provides to its members and the public at large. In recognition of this international health emergency, the Organization closed its venue and cancelled programs as of March 13, 2020. Where possible staff have moved to remote offices and the delivery of cultural services virtually. Future programs and events requiring physical proximity have been postponed indefinitely.

As the pandemic is complex and rapidly evolving, the Organization will continue to monitor developments and recommendations at the national, provincial and local level in order to evaluate the possible extension to the postponement. The full extent and duration of the impact of COVID-19 on the Organization's statement of operations, financial position and cash flows is currently unknown and depends on future developments that are uncertain and unpredictable, including the duration and severity of the pandemic.

14. COMPARATIVE FIGURES

Certain of the comparative figures have been reclassified in order to conform with the basis of presentation adopted in the current year.





100 John West Way Aurora, Ontario L4G 6J1 (905) 727-3123 aurora.ca

Town of Aurora Memorandum Finance

Re: 2021 Budget Process

To: Finance Advisory Committee

From: Jason Gaertner, Manager, Financial Management

Date: October 13, 2020

Recommendation

1. That the memorandum regarding the Town's 2021 Budget Process be received.

Background

On December 10, 2019 Council approved its first three-year multi-year operating budget for 2020, 2021 and 2022. It has now reached the third year of its budget lifecycle being the reaffirmation of the previously approved 2021 and 2022 operating budgets.

At the September 15th meeting of the Finance Advisory Committee, the Mayor asked that staff look into reducing the 3.4% tax rate increase, which was pre-approved through the multi-year budget, down to 2.9% for 2021.

Analysis

Staff will present to the Budget Committee, for its reaffirmation, a proposed 2021 and 2022 operating budget with a tax increase of 2.9 percent in each year. Also, the proposed water, wastewater and stormwater rates for these years which reflect all necessary budget changes at this time and strive to manage any upward pressure on these rates responsibly.

This year's budget process will encompass both the operating and capital budget reviews. The below table presents the budget meeting agenda / schedule.

Meeting Description	Date
2021 Budget Public Session	Tuesday June 2 nd
Council – Budget Kickoff	Tuesday October 27 th
Budget Committee Reviews	Monday November 9 th Monday November 16 th Saturday November 21 st Monday November 23 rd Monday November 30 th
Council Approval	Tuesday December 15 th

On October 27th Council will receive the 2021 Budget Introduction report and a presentation to kick off this year's budget process. The 2021 budget binders will be provided to Budget Committee members at the end of this meeting.

The Budget Committee will review the proposed operating budget first and upon completion, it will then move to the proposed capital budget.

On November 9th, the Budget Committee will receive a presentation outlining the proposed changes to the 2021 and 2022 approved multi-year budget. Then Budget Committee will be able to review the operating budget for each department.

The Town's community partners' will present to the Budget Committee on November 16th:

- Central York Fire Services
- Aurora Public Library
- Aurora Cultural Centre
- Aurora Historical Society
- Aurora Sports Hall of Fame

Upon completion of its operating budget review, the Budget Committee will begin the review of the Town's proposed 2021 Capital budget. This process will begin with a presentation on the new capital budget framework which will include an overview of what Council will be asked to approve.

2021 Budget Process October 13, 2020

3 of 3

The Budget Committee will then review the Town's proposed 2021 Rehabilitation & Replacement, Growth & New and Studies & Other capital projects.

Final Council approval of the 2021 to 2022 Budget (operating and capital) is planned for December 15, 2020.

Attachments

None



100 John West Way Aurora, Ontario L4G 6J1 (905) 727-3123 aurora.ca

Town of Aurora Memorandum Finance

Re: Operational Services Department Budget Materials

To: Finance Advisory Committee

From: Jason Gaertner, Manager, Financial Management

Date: October 13, 2020

Recommendation

1. That the memorandum regarding the Operational Services Department's Budget Materials be received; and

2. That the detailed financial information for the Operational Services'
Department be received and deferred for discussion and detailed review at
the November 10, 2020 meeting of the Finance Advisory Committee.

Background

As per its budget process document, the Finance Advisory Committee is required to undertake a detailed review of each department and service partner's core operating budgets prior to the conclusion of the Council term. These detailed reviews allow for a more strategic review of the Town's draft operating budgets by the Budget Committee. During the course of these detailed reviews any arising budget concern areas can be explored and addressed as part of a future town budget process.

Attachments

1) Operational Services' Department Detailed Budget Materials

TOWN OF AURORA LPE-SY-LBE ANALYSIS - YTO Comparison Find Subjet-Spread 2020

+/- \$20,000 <u>AND</u> +/- 10% Change

Operational Services - Overall Summary

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
REVENUE:								
3-1014 SUBDIVISION APPLICATIONS	-	(50,625)	(124,116)	(80,100)	(71,416)	(52,700)	(73.8%)	
3-1015 SITE PLAN APPLICATIONS	-	(40,894)	(82,038)	(33,600)	(33,600)	(48,438)	(144.2%)	
3-1023 SUBDIVISION ENTRY FEATURES MTCE FEES	-	-	-	(1,000)	(1,000)	1,000	100.0%	
3-1024 STREET TREE PLANTING FEES	-	(26,352)	(89,000)	(1,000)	(1,000)	(88,000)	(8,800.0%)	
3-1106 LANDSCAPE FEES	(161,217)	(132,353)	-	(1,000)	(342,820)	342,820	100.0%	
3-1201 OTHER	(238,046)	(276,393)	(309,484)	(211,000)	(170,182)	(139,302)	(81.9%)	
3-1205 SALES	(2,987)	(2,981)	(2,475)	(3,000)	(2,273)	(202)	(8.9%)	
3-1206 DONATIONS	(350)	(1,521)	-	-	-	0	0.0%	
3-1303 BALL DIAMOND/SOCCER FIELDS	(186,579)	(191,621)	(141,903)	(164,400)	(100,000)	(41,903)	(41.9%)	
3-1333 CONTRIBUTIONS FROM DEVELOPERS	(72,875)	(16,000)	-	-	-	0	0.0%	
3-1803 OTHER GRANTS	(237,061)	(230,730)	(253,584)	(260,000)	(260,000)	6,416	2.5%	
3-1933 LANDSCAPE FEE RESERVE CONT'N	(15,885)	(13,877)	(14,000)	(75,000)	(75,000)	61,000	81.3%	
3-1940 OCIF RESERVE CONT'N	-	(179,754)	(200,000)	(200,000)	(200,000)	0	0.0%	
3-1963 PARKS DEV & FAC DC CONT'N	(136,156)	(115,640)	(115,600)	(115,600)	(115,600)	-	-	
Total Revenue	(1,051,156)	(1,278,741)	(1,332,200)	(1,145,700)	(1,372,891)	40,691	3.0%	
EXPENSE:								
4-2000 SALARIES - F/T	2,939,076	2,949,397	3,036,653	3,237,881	3,176,260	(139,607)	(4.4%)	
4-2001 SALARIES - O/T	129,417	153,574	179,903	108,350	111,235	68,668	61.7%	
4-2002 SALARIES - P/T	621,600	756,449	642,836	525,304	453,305	189,531	41.8%	
4-2090 YEAR END ACCRUALS	11,105	5,278	11,801	-	(19,316)	31,117	161.1%	
4-2100 BENEFITS - OMERS	309,099	322,973	329,282	328,699	320,575	8,707	2.7%	
4-2101 BENEFITS - EHT	71,819	75,252	75,233	74,563	71,043	4,190	5.9%	
4-2102 BENEFITS - WSIB	26,646	27,789	28,010	28,680	27,170	840	3.1%	
4-2103 BENEFITS - CPP	134,005	138,954	146,334	147,509	132,847	13,487	10.2%	
4-2104 BENEFITS - EI	62,667	65,693	65,718	70,630	59,404	(6,314)	(10.6%)	
4-2105 BENEFITS - DENTAL	61,135	61,519	61,206	73,625	67,650	6,444	9.5%	
4-2106 BENEFITS - HEALTH	112,619	111,166	110,214	126,403	121,048	10,834	9.0%	
4-2107 BENEFITS - LTD/ADD	46,121	56,326	58,811	67,852	67,018	8,207	12.2%	
4-2108 BENEFITS - OTHER	13,079	14,435	13,825	14,356	14,852	1,027	6.9%	
4-2200 WAGE RECOVERY	-	(690)	-	-	-	-	-	

TOWN OF AURORA UNE-SY-LINE ANALYSIS - YTD Comparison Final Sudget-Spread 2020

Operational Services - Overall Summary

+/- \$20,000 <u>AND</u> +/- 10% Change

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
4-2201 SALARY SAVINGS	-	-	-	(39,211)	-	-	-	
TOTAL SALARIES & BENEFITS	4,538,388	4,738,115	4,759,826	4,764,641	4,603,091	(156,735)	(3.4%)	
4-2300 INTERNAL EQUIPMENT RENTAL	(233,659)	(234,100)	(322,200)	(322,600)	(322,600)	(400)	(0.1%)	
4-2302 INTERNAL FUEL RECOVERY	(8,339)	(37,403)	(28,497)	(40,000)	(40,000)	(11,503)	(28.8%)	
4-3000 PURCHASE CARD CLEARING	(13)	12	-	-	-	-	-	
4-4000 OFFICE SUPPLIES	7,674	7,259	5,724	9,300	7,336	1,612	22.0%	
4-4002 RECEPTIONS	-	38	-	-	-	-	-	
4-4004 SUBSCRIPTIONS/PUBLICATIONS	511	180	-	500	-	-	-	
4-4007 COMPUTER SUPPLIES	79	-	-	-	-	-	-	
4-4009 SAFETY SUPPLIES	7,326	7,322	8,514	7,500	6,849	(1,665)	(24.3%)	
4-4010 CLOTHING ALLOWANCE	22,679	20,336	22,496	25,080	25,046	2,550	10.2%	
4-4013 UTILITIES	479,262	385,823	402,290	415,000	410,689	8,399	2.0%	
4-4015 OPERATING MATERIALS	902,958	689,288	773,292	643,697	769,913	(3,379)	(0.4%)	
4-4018 LICENSES	28,768	30,134	40,011	30,000	27,998	(12,013)	(42.9%)	
4-4019 VEHICLE SUPPLIES	335,362	276,460	245,773	250,000	224,882	(20,891)	(9.3%)	
4-4021 EQUIPMENT - OTHER	25,246	23,411	18,953	22,000	22,000	3,047	13.9%	
4-4022 TOOLS	5,354	5,634	6,050	8,500	6,755	705	10.4%	
4-4023 PATHWAY MAINTENANCE MATERIALS	39,537	50,328	38,136	42,300	33,701	(4,435)	(13.2%)	
4-4024 FENCE MATERIALS	9,252	12,734	10,828	20,000	3,000	(7,828)	(260.9%)	
4-4045 MUNICIPAL BUSINESS	3,377	4,068	4,682	2,350	2,249	(2,433)	(108.2%)	
4-4048 FUEL COSTS	179,799	256,923	265,848	250,000	236,146	(29,702)	(12.6%)	
4-4049 SIGNAGE	4,649	4,439	6,985	5,000	5,268	(1,717)	(32.6%)	
4-4050 FIELD PAINT	21,661	21,071	20,778	25,500	2,100	(18,678)	(889.4%)	
4-4051 HORTICULTURE PROGRAM	14,451	15,443	16,581	16,500	16,045	(536)	(3.3%)	
4-4052 FERT/GRASS SEED	17,623	18,829	10,202	33,000	23,961	13,759	57.4%	
4-4053 PARK ELEC/LIGHTING	16,388	20,974	9,734	18,000	16,533	6,799	41.1%	
4-4054 IRRIGATION	1,139	2,148	4,770	5,100	4,012	(758)	(18.9%)	
4-4059 MAYOR'S ANTI LITTER CAMPAIGN	2,018	-	-	1,500	-	-	-	
4-5001 CONFERENCES	2,664	-	-	450	-	-	-	
4-5021 MOBILE PLAN CHARGES	-	-	24,856	25,398	29,446	4,590	15.6%	
4-5026 COURSES & SEMINARS	16,844	14,904	13,621	13,000	6,680	(6,941)	(103.9%)	
4-5028 MEMBERSHIPS	6,744	3,732	4,742	8,200	10,989	6,247	56.8%	
4-5029 MILEAGE	14,182	1,243	1,137	1,750	1,022	(115)	(11.3%)	

TOWN OF AURORA Find Gudget-Spread 2020

LPE-6Y-LPE ANALYSIS - YTO Comparison

Operational Services - Overall Summary

+/- \$20,000 <u>AND</u> +/- 10% Char	ıge
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	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
4-5032 VEHICLE REPAIRS	79,693	161,718	181,302	144,000	94,225	(87,077)	(92.4%)	
4-5037 PROPERTY IMPROVEMENT	29,348	45,637	45,995	40,000	32,033	(13,962)	(43.6%)	
4-5038 BUILDING REPAIR & MAINTENANCE	20,714	22,584	21,871	24,000	36,486	14,615	40.1%	
4-5039 INSURANCE FEES	24,632	26,000	25,459	28,600	28,600	3,141	11.0%	
4-5042 ADVERTISING	24,413	32,321	22,191	25,350	24,266	2,075	8.6%	
4-5043 CONSULTING	5,116	4,200	7,127	15,000	15,000	7,873	52.5%	
4-5045 PHOTOCOPIER CHARGES	13,098	5,342	10,649	7,545	13,925	3,276	23.5%	
4-5047 PURCHASE OF TREES	52,781	51,317	52,513	55,000	54,984	2,471	4.5%	
4-5059 CONTRACTS	2,054,130	2,163,827	2,579,876	2,566,061	2,514,649	(65,227)	(2.6%)	
4-5060 COST RECOVERY	(2,008)	(6,454)	(4,374)	-	(558)	3,816	683.9%	
4-5062 COLLECTION CONTRACTS	1,394,682	1,578,311	1,608,783	1,658,783	1,599,783	(9,000)	(0.6%)	
4-5063 WASTE DISPOSAL FEE	12,947	5,510	10,160	18,000	15,597	5,437	34.9%	
4-5064 CONTRACTS - GRASS CUTTING	13,153	14,942	11,892	24,000	25,600	13,708	53.5%	
4-5077 REALTY TAXES	54,847	-	-	-	-	-	#DIV/0!	
4-5086 SECURITY	31,864	26,354	39,174	30,000	22,647	(16,527)	(73.0%)	
4-5087 ARBORICULTURAL CONTRACT	45,718	34,052	58,731	70,000	69,284	10,553	15.2%	
4-5088 SHRUB BED MAINTENANCE	87,996	73,397	107,736	106,000	106,000	(1,736)	(1.6%)	
4-6000 CAPITAL LOAN REPAYMENT	297,686	304,542	311,556	318,731	318,731	7,175	2.3%	
4-6001 BANK CHARGES	69,785	62,929	53,537	48,740	48,740	(4,797)	(9.8%)	
4-6002 ACTIVE NET CHARGES AND FEES	1,214	1,216	1,824	1,000	868	(956)	(110.1%)	
4-8003 CONTRIBUTIONS TO DISCRETIONARY RESERVE:	268,884	341,355	374,482	163,011	486,047	111,565	23.0%	
TOTAL OTHER EXPENSES	6,504,229	6,550,330	7,125,790	6,860,846	7,036,927	(88,863)	(1.3%)	
TOTAL EXPENSES	11,042,617	11,288,445	11,885,616	11,625,487	11,640,018	(245,598)	(2.1%)	
NET BUDGET	9,991,461	10,009,704	10,553,416	10,479,787	10,267,127	(286,289)	(2.8%)	

UPE-6Y-LBE ANALYSIS - YTO Comparison Final Puripet-Spread

2020

Departmental Administration

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
REVENUE:								
3-1201 OTHER	(24,432)	(31,806)	-	-	(849)	849	100.0%	
Total Revenue	(24,432)	(31,806)	-	-	(849)	849	100.0%	
EXPENSE:								
4-2000 SALARIES - F/T	383,498	411,733	214,862	244,924	244,094	29,232	12.0%	Related to Step increases and cola
4-2001 SALARIES - O/T	308	-	-	-	-	-	-	
4-2002 SALARIES - P/T	1,118	-	-	-	-	-	-	
4-2090 YEAR END ACCRUALS	16,055	(30,166)	9,367	-	-	(9,367)	-	
4-2100 BENEFITS - OMERS	40,112	47,653	36,317	27,122	27,025	(9,292)	(34.4%)	
4-2101 BENEFITS - EHT	7,139	8,073	6,014	4,427	4,416	(1,598)	(36.2%)	
4-2102 BENEFITS - WSIB	2,477	2,519	1,742	1,703	1,543	(199)	(12.9%)	
4-2103 BENEFITS - CPP	10,959	10,635	9,220	5,006	4,883	(4,337)	(88.8%)	
4-2104 BENEFITS - EI	5,010	4,950	4,125	2,312	2,236	(1,889)	(84.5%)	
4-2105 BENEFITS - DENTAL	6,975	6,580	4,727	3,071	3,130	(1,597)	(51.0%)	
4-2106 BENEFITS - HEALTH	11,976	11,621	8,075	5,273	5,511	(2,564)	(46.5%)	
4-2107 BENEFITS - LTD/ADD	5,665	7,641	5,311	5,303	4,969	(342)	(6.9%)	
4-2108 BENEFITS - OTHER	1,589	1,997	1,429	1,012	1,097	(332)	(30.3%)	
4-2201 SALARY SAVINGS	-	-	-	(39,211)	-	-	-	
TOTAL SALARIES & BENEFITS	492,881	483,236	301,189	260,942	298,904	(2,285)	(0.8%)	
4-3000 PURCHASE CARD CLEARING	(13)	12	-	-	-	-	-	
4-4000 OFFICE SUPPLIES	5,902	4,899	4,321	7,400	6,263	1,942	31.0%	
4-4002 RECEPTIONS	-	38	-	-	-	-	-	
4-4004 SUBSCRIPTIONS/PUBLICATIONS	511	180	-	500	-	-	-	
4-4007 COMPUTER SUPPLIES	79	-	-	-	-	-	-	
4-4010 CLOTHING ALLOWANCE	268	1,566	-	-	-	-	-	
4-4045 MUNICIPAL BUSINESS	2,608	3,978	4,288	1,900	1,845	(2,443)	(132.4%)	
4-5001 CONFERENCES	2,664	-	-	450	-	-	-	
4-5021 MOBILE PLAN CHARGES	-	-	1,593	1,102	1,353	(240)	(17.7%)	
4-5026 COURSES & SEMINARS	10,883	9,901	6,460	6,000	4,970	(1,490)	(30.0%)	

UNE-6Y-LINE ANALYSIS - YTO Comparison Final Pariget-Parend

2020

Departmental Administration

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
4-5028 MEMBERSHIPS	6,027	2,502	2,954	6,700	5,018	2,064	41.1%	
4-5029 MILEAGE	14,037	1,025	933	1,000	822	(111)	(13.5%)	
4-5045 PHOTOCOPIER CHARGES	10,383	2,531	7,257	3,836	8,697	1,440	16.6%	
4-5059 CONTRACTS	3,429	1,949	-	10,000	-	-	-	
TOTAL OTHER EXPENSES	56,778	28,581	27,806	38,888	28,968	1,162	4.0%	
TOTAL EXPENSES	549,659	511,817	328,995	299,830	327,872	(1,123)	(0.3%)	
NET BUDGET	525,227	480,011	328,995	299,830	327,023	(1,972)	(0.6%)	

UPE-6Y-LBE ANALYSIS - YTO Comparison Final Puripel-Parson

2020

Fleet & Equipment Operations

	2017 Full Year	2018 Full Year	2019 Full Year	2020 Approved	2020 Forecast	2020 Fcst vs 2019 Actual	2020 Fcst vs 2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
REVENUE:								
3-1201 OTHER	(67,832)	(59,003)	(93,625)	(45,000)		(93,625)	-	
Total Revenue	(67,832)	(59,003)	(93,625)	(45,000)	-	(93,625)	-	
EXPENSE:								· · · · · · · · · · · · · · · · · · ·
4-2000 SALARIES - F/T	232,828	250,127	297,306	367,295	368,308	71,002		Fleet supervisor salary was captured based on 2019 which was only for 6
4-2001 SALARIES - O/T	8,299	4,436	24,490	-	7,081	(17,409)	(245.9%)	
4-2002 SALARIES - P/T	19,060	30,553	78	-	-	(78)	-	
4-2090 YEAR END ACCRUALS	4,285	3,146	3,357	-	-	(3,357)	-	
4-2100 BENEFITS - OMERS	25,103	28,300	30,045	37,340	37,532	7,487	19.9%	
4-2101 BENEFITS - EHT	5,092	5,539	6,292	7,162	7,276	984	13.5%	
4-2102 BENEFITS - WSIB	1,958	2,130	2,420	2,755	2,798	378	13.5%	
4-2103 BENEFITS - CPP	9,755	11,320	11,712	13,530	13,788	2,076	15.1%	
4-2104 BENEFITS - EI	4,537	5,461	5,152	6,250	6,256	1,104	17.6%	
4-2105 BENEFITS - DENTAL	5,178	6,077	6,801	8,301	8,202	1,401	17.1%	
4-2106 BENEFITS - HEALTH	11,068	11,682	12,496	14,251	14,064	1,568	11.1%	
4-2107 BENEFITS - LTD/ADD	3,709	4,877	5,464	7,560	7,584	2,120	28.0%	
4-2108 BENEFITS - OTHER	1,075	1,274	1,309	1,637	1,659	350	21.1%	
TOTAL SALARIES & BENEFITS	331,947	364,922	406,922	466,081	474,548	67,626	14.3%	
4-2300 INTERNAL EQUIPMENT RENTAL	(233,659)	(234,100)	(322,200)	(322,600)	(322,600)	(400)	(0.1%)	
4-2302 INTERNAL FUEL RECOVERY	(8,339)	(37,403)	(28,497)	(40,000)	(40,000)	(11,503)	(28.8%)	
4-4010 CLOTHING ALLOWANCE	-	-	2,344	2,080	2,080	(264)	(12.7%)	
4-4015 OPERATING MATERIALS	7,725	12,236	17,041	13,320	12,343	(4,698)	(38.1%)	
4-4018 LICENSES	28,768	30,134	40,011	30,000	27,998	(12,013)	(42.9%)	
4-4019 VEHICLE SUPPLIES	335,362	276,460	245,773	250,000	224,698	(21,075)	(9.4%)	
4-4021 EQUIPMENT - OTHER	13,025	11,650	8,252	10,000	10,000	1,748	17.5%	
4-4022 TOOLS	2,670	2,611	2,994	5,000	3,692	698	18.9%	
4-4048 FUEL COSTS	179,799	256,923	265,848	250,000	236,146	(29,702)	(12.6%)	Market index for fuel. Fuel cost has gone down significantly in 2020 as
		,	, -		, -		,,	compared to 2019. Lower than expected snow days in March and Covid-
								19 impact to fuel consumption

UPE-6Y-LBE ANALYSIS - YTO Comparison Final Puripet-Spread

Fleet & Equipment Operations

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
4-5021 MOBILE PLAN CHARGES	-	-	227	673	849	622	73.3%	
4-5032 VEHICLE REPAIRS	79,693	161,718	181,302	144,000	94,225	(87,077)	(92.4%)	Lower than expected vehicle breakdown leading to lower repair cost and
								lower vehicle rental expense. Plus the newer vehicles were added to the
								fleet.
4-5039 INSURANCE FEES	24,632	26,000	25,459	28,600	28,600	3,141	11.0%	
4-8003 CONTRIBUTIONS TO DISCRETIONARY RESERVE	63,582	54,920	93,625	45,000	-	(93,625)	-	
TOTAL OTHER EXPENSES	493,258	561,149	532,179	416,073	278,031	(254,148)	(91.4%)	
TOTAL EXPENSES	825,205	926,071	939,101	882,154	752,579	(186,522)	(24.8%)	
NET BUDGET	757,373	867,068	845,476	837,154	752,579	(92,897)	(12.3%)	
	1							

UNE-SY-LINE ANALYSIS - YTO Comparison Final Rudgel-Spread

Winter Management

	2017 Full Year Actuals	2018 Full Year Actuals	2019 Full Year Actuals	2020 Approved Budget	2020 Forecast to Year-end	2020 Fcst vs 2019 Actual Increase / (Decrease)	2020 Fcst vs 2019 Actual Increase / (Decrease)	Variance Explanation
REVENUE:								
3-1201 OTHER	(13,503)	(14,245)	(10,363)	(13,000)	(13,236)	2,873	21.7%	
Total Revenue	(13,503)	(14,245)	(10,363)	(13,000)	(13,236)	2,873	21.7%	
EXPENSE:								
4-2000 SALARIES - F/T	237,871	294,876	395,226	328,802	593,166	197,940	33.4%	offset by the savings in Road maintenance. Plus the annual stel increase and Cola
4-2001 SALARIES - O/T	24,955	30,347	45,319	14,000	20,188	(25,131)	(124.5%)	Not as much OT required and also due to the coversion of one P/T employee to F/T employee reducing the overall OT requirements
4-2002 SALARIES - P/T	59,569	121,448	86,040	22,413	42,607	(43,433)	(101.9%)	PT budget in 2020 is less due to conversion to F/T request
4-2090 YEAR END ACCRUALS	-	790	276	-	(981)	(1,257)	(128.1%)	
4-2100 BENEFITS - OMERS	23,691	33,959	44,213	31,638	48,062	3,849	8.0%	
4-2101 BENEFITS - EHT	6,035	8,778	10,028	7,097	10,846	818	7.5%	
4-2102 BENEFITS - WSIB	2,260	3,330	3,842	2,730	4,171	329	7.9%	
4-2103 BENEFITS - CPP	12,123	16,790	18,690	15,386	23,801	5,111	21.5%	
4-2104 BENEFITS - EI	5,785	8,049	8,536	7,207	10,479	1,943	18.5%	
4-2105 BENEFITS - DENTAL	3,377	6,301	7,366	8,633	10,945	3,579	32.7%	
4-2106 BENEFITS - HEALTH	6,733	11,524	13,776	14,821	20,487	6,711	32.8%	
4-2107 BENEFITS - LTD/ADD	2,705	4,860	6,612	6,625	10,160	3,548	34.9%	
4-2108 BENEFITS - OTHER	794	1,282	1,576	1,466	2,321	745	32.1%	
TOTAL SALARIES & BENEFITS	385,898	542,334	641,500	460,818	796,252	154,752	19.4%	
4-4015 OPERATING MATERIALS	646,348	448,265	563,447	424,733	558,418	(5,029)	(0.9%)	
4-5059 CONTRACTS	700,739	786,180	992,307	785,283	845,151	(147,156)	(17.4%)	
4-8003 CONTRIBUTIONS TO DISCRETIONARY RESERVE	4,711	4,711	4,711	4,711	4,711	-	-	
TOTAL OTHER EXPENSES	1,351,798	1,239,156	1,560,465	1,214,727	1,408,280	(152,185)	(10.8%)	
TOTAL EXPENSES	1,737,696	1,781,490	2,201,965	1,675,545	2,204,532	2,567	0.1%	
NET BUDGET	1,724,193	1,767,245	2,191,602	1,662,545	2,191,296	(306)	(0.0%)	

UPE-6Y-LBE ANALYSIS - YTD Comparison Final Rudgel-Agreed

Road Maintenance

	2017 Full Year Actuals	2018 Full Year Actuals	2019 Full Year Actuals	2020 Approved Budget	2020 Forecast to Year-end	2020 Fcst vs 2019 Actual Increase / (Decrease)	2020 Fcst vs 2019 Actual Increase / (Decrease)	Variance Explanation
REVENUE:	/ tetadis	rictuals	71010015	Dauget	to rear ena	mercuse / (Beercuse)	mercuse / (Beercuse)	
3-1201 OTHER	(20,669)	(33,435)	(80,570)	(80,000)	(80,000)	(570)	(0.7%)	
3-1940 OCIF RESERVE CONT'N	(==,==,	(179,754)	(200,000)	(200,000)	(200,000)	-	-	
Total Revenue	(20,669)	(213,189)	(280,570)	(280,000)		(570)	(0.2%)	
Total Nevenue	(20,003)	(213,183)	(280,370)	(280,000)	(280,000)	(370)	(0.270)	
EXPENSE:								
4-2000 SALARIES - F/T	794,904	758,707	772,101	879,252	633,651	(138,450)	(21.8%)	Savings are offset by overage in winter management due to payroll
4-2001 SALARIES - O/T	20,110	27,707	20,306	14,000	11,243	(9,063)	(80.6%)	
4-2002 SALARIES - P/T	50,832	48,356	26,593	5,603	28,317	1,724	6.1%	
4-2090 YEAR END ACCRUALS	3,260	11,103	3,499	-	(5,972)	(9,471)	(158.6%)	
4-2100 BENEFITS - OMERS	83,459	75,060	71,160	87,964	65,379	(5,781)	(8.8%)	
4-2101 BENEFITS - EHT	17,422	16,042	14,404	17,521	13,692	(712)	(5.2%)	
4-2102 BENEFITS - WSIB	6,584	6,064	5,490	6,739	5,266	(224)	(4.3%)	
4-2103 BENEFITS - CPP	32,107	29,965	29,461	34,424	23,083	(6,378)	(27.6%)	
4-2104 BENEFITS - EI	14,585	13,674	12,869	15,927	10,077	(2,792)	(27.7%)	
4-2105 BENEFITS - DENTAL	19,290	16,619	15,478	20,419	15,592	114	0.7%	
4-2106 BENEFITS - HEALTH	35,636	30,393	27,045	35,056	26,850	(195)	(0.7%)	
4-2107 BENEFITS - LTD/ADD	13,331	14,167	13,647	18,409	13,660	13	0.1%	
4-2108 BENEFITS - OTHER	3,792	3,628	3,203	3,920	3,064	(139)	(4.5%)	
4-2200 WAGE RECOVERY	-	(690)	-	-	-	-	-	
TOTAL SALARIES & BENEFITS	1,095,312	1,050,795	1,015,256	1,139,234	843,902	(171,354)	(20.3%)	•
4-4010 CLOTHING ALLOWANCE	13,862	9,820	10,594	14,000	14,000	3,406	24.3%	
4-4015 OPERATING MATERIALS	72,755	70,619	73,231	72,318	72,318	(913)	(1.3%)	
4-5021 MOBILE PLAN CHARGES	-	-	9,718	11,689	13,006	3,288	25.3%	
4-5059 CONTRACTS	545,498	425,272	604,697	663,540	657,799	53,102	8.1%	
TOTAL OTHER EXPENSES	632,115	505,711	698,240	761,547	757,123	58,883	7.8%	
TOTAL EXPENSES	1,727,427	1,556,506	1,713,496	1,900,781	1,601,025	(112,471)	(7.0%)	
NET BUDGET	1,706,758	1,343,317	1,432,926	1,620,781	1,321,025	(111,901)	(8.5%)	

LPE-6Y-LPE ANALYSIS - YTO Comparison Final Plutget-Ayread

Traffic Management

	2017 Full Year	2018 Full Year	2019 Full Year	2020 Approved	2020 Forecast	2020 Fcst vs 2019 Actual	2020 Fcst vs 2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
REVENUE:								
3-1201 OTHER	(15,809)	(40,562)	(32,376)	(30,000)	(30,699)	(1,677)	(5.5%)	
Total Revenue	(15,809)	(40,562)	(32,376)	(30,000)	(30,699)	(1,677)	(5.5%)	
EXPENSE:								
4-2000 SALARIES - F/T	18,479	19,821	15,976	-	-	(15,976)	-	
4-2002 SALARIES - P/T	17,219	18,109	18,319	29,070	13,142	(5,177)	(39.4%)	
4-2090 YEAR END ACCRUALS	-	476	(476)	-	-	476	-	
4-2100 BENEFITS - OMERS	3,581	3,756	3,376	1,234	1,201	(2,175)	(181.1%)	
4-2101 BENEFITS - EHT	698	741	671	535	260	(411)	(158.1%)	
4-2102 BENEFITS - WSIB	269	285	258	206	102	(156)	(152.9%)	
4-2103 BENEFITS - CPP	1,343	1,251	1,416	799	476	(940)	(197.5%)	
4-2104 BENEFITS - EI	754	721	777	722	295	(482)	(163.4%)	
4-2105 BENEFITS - DENTAL	343	253	362	-	-	(362)	-	
4-2106 BENEFITS - HEALTH	651	747	618	-	-	(618)	-	
4-2107 BENEFITS - LTD/ADD	350	439	389	-	-	(389)	-	
4-2108 BENEFITS - OTHER	88	99	82	-	-	(82)	-	
TOTAL SALARIES & BENEFITS	43,775	46,698	41,768	32,566	15,476	(26,292)	(169.9%)	
4-4013 UTILITIES	389,177	350,322	368,519	375,000	368,500	(19)	(0.0%)	
4-4015 OPERATING MATERIALS	11,278	9,165	7,240	13,326	3,872	(3,368)	(87.0%)	
4-5059 CONTRACTS	264,407	286,320	289,629	273,000	264,971	(24,658)	(9.3%)	Due to the crossing guards savings due to COVID 19
4-5060 COST RECOVERY	-	(60)	-	-	-	-	-	
4-6000 CAPITAL LOAN REPAYMENT	297,686	304,542	311,556	318,731	318,731	7,175	2.3%	
4-6001 BANK CHARGES	69,785	62,929	53,537	48,740	48,740	(4,797)	(9.8%)	
TOTAL OTHER EXPENSES	1,032,333	1,013,218	1,030,481	1,028,797	1,004,814	(25,667)	(2.6%)	
TOTAL EXPENSES	1,076,108	1,059,916	1,072,249	1,061,363	1,020,290	(51,959)	(5.1%)	
NET BUDGET	1,060,299	1,019,354	1,039,873	1,031,363	989,591	(50,282)	(5.1%)	

UNE-6Y-LBE ANALYSIS - YTD Comparison Final Rudget-Operad

Waste Management

		Full Voor	2019	2020	2020	2020 Fcst vs 2019 Actual	2020 Fcst vs 2019 Actual	Variance Funlanation
	Full Year Actuals	Full Year Actuals	Full Year Actuals	Approved Budget	Forecast to Year-end	Increase / (Decrease)	Increase / (Decrease)	Variance Explanation
REVENUE:								
3-1201 OTHER	(53,521)	(39,023)	(39,320)	(4,000)	(3,299)	(36,021)	(1,091.9%)	Revenue related to scrap metal reduced as it is now collected by GFL
3-1205 SALES	(2,987)	(2,981)	(2,475)	(3,000)	(2,273)	(202)	(8.9%)	
3-1803 OTHER GRANTS	(237,061)	(230,730)	(253,584)	(260,000)	(260,000)	6,416	2.5%	
Total Revenue	(293,569)	(272,734)	(295,379)	(267,000)	(265,572)	(29,807)	(11.2%)	
EXPENSE:								
4-2000 SALARIES - F/T	81,580	11,215	1,497	70,629	22,044	20,547	93.2%	
4-2002 SALARIES - P/T	10,908	80,975	77,281	-	52,419	(24,862)	(47.4%)	PT employee is covering a F/T employee who is on medical leave
4-2090 YEAR END ACCRUALS	(1,794)	6,203	-	_	-	-	-	
4-2100 BENEFITS - OMERS	6,582	47	-	7,055	2,458	2,458	100.0%	
4-2101 BENEFITS - EHT	1,785	1,730	1,515	1,377	1,531	16	1.0%	
4-2102 BENEFITS - WSIB	640	537	568	530	589	21	3.6%	
4-2103 BENEFITS - CPP	3,133	3,436	3,232	2,706	2,659	(573)	(21.5%)	
4-2104 BENEFITS - EI	1,439	1,432	1,458	1,250	1,160	(298)	(25.7%)	
4-2105 BENEFITS - DENTAL	2,071	2,135	2,098	1,660	1,973	(125)	(6.3%)	
4-2106 BENEFITS - HEALTH	3,541	3,673	3,586	2,850	3,338	(248)	(7.4%)	
4-2107 BENEFITS - LTD/ADD	1,477	1,420	1,257	1,650	1,411	154	10.9%	
4-2108 BENEFITS - OTHER	377	335	314	315	319	5	1.6%	
TOTAL SALARIES & BENEFITS	111,739	113,138	92,806	90,022	89,901	(2,905)	(3.2%)	•
4-4015 OPERATING MATERIALS	99,394	78,747	59,548	50,000	52,000	(7,548)	(14.5%)	
4-4059 MAYOR'S ANTI LITTER CAMPAIGN	2,018	-	-	1,500	-	-	-	
4-5021 MOBILE PLAN CHARGES	-	-	599	551	619	20	3.2%	
4-5042 ADVERTISING	24,413	32,321	22,191	25,350	24,266	2,075	8.6%	
4-5059 CONTRACTS	534,969	648,907	676,321	814,138	726,628	50,307	6.9%	
4-5060 COST RECOVERY	(2,008)	(6,394)	(4,374)	-	(558)	3,816	683.9%	
4-5062 COLLECTION CONTRACTS	1,394,682	1,578,311	1,608,783	1,658,783	1,599,783	(9,000)	(0.6%)	
TOTAL OTHER EXPENSES	2,053,468	2,331,892	2,363,068	2,550,322	2,402,738	39,670	1.7%	
TOTAL EXPENSES	2,165,207	2,445,030	2,455,874	2,640,344	2,492,639	36,765	1.5%	

UNE-6Y-LINE ANALYSIS - YTO Comparison Final Budget-Parend

Waste Management

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
NET BUDGET	1,871,638	2,172,296	2,160,495	2,373,344	2,227,067	66,572	3.0%	

UPE-6Y-LBE ANALYSIS - YTD Comparison Final Radget-Spread

2020

Park Operations Administration

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	·
REVENUE:								
3-1201 OTHER	(10,525)	(16,369)	(19,994)	(5,500)	(10,600)	(9,394)	(88.6%)	
3-1206 DONATIONS	(350)	(250)	-	-	-	-	#DIV/0!	
Total Revenue	(10,875)	(16,619)	(19,994)	(5,500)	(10,600)	(9,394)	(88.6%)	
EXPENSE:								
4-2000 SALARIES - F/T	232,395	239,673	248,959	262,707	256,508	7,549	2.9%	
4-2001 SALARIES - O/T	586	121	-	-	-	-	-	
4-2002 SALARIES - P/T	18,523	-	-	-	840	840	100.0%	
4-2090 YEAR END ACCRUALS	778	8,752	(5,332)	-	(6,604)	(1,272)	(19.3%)	
4-2100 BENEFITS - OMERS	21,055	24,935	26,660	28,955	28,193	1,533	5.4%	
4-2101 BENEFITS - EHT	4,927	4,700	4,878	5,123	5,034	156	3.1%	
4-2102 BENEFITS - WSIB	1,789	1,633	1,688	1,970	1,936	248	12.8%	
4-2103 BENEFITS - CPP	9,128	7,057	7,567	7,847	7,799	232	3.0%	
4-2104 BENEFITS - EI	3,965	3,350	3,372	3,625	3,304	(68)	(2.1%)	
4-2105 BENEFITS - DENTAL	3,566	3,897	3,897	4,814	4,473	576	12.9%	
4-2106 BENEFITS - HEALTH	7,472	6,664	6,610	8,265	7,542	932	12.4%	
4-2107 BENEFITS - LTD/ADD	3,918	4,691	5,207	6,136	6,141	934	15.2%	
4-2108 BENEFITS - OTHER	1,049	1,139	1,093	1,171	1,246	153	12.3%	
TOTAL SALARIES & BENEFITS	309,151	306,612	304,599	330,613	316,412	11,813	3.7%	
4-4000 OFFICE SUPPLIES	1,772	2,360	1,403	1,900	1,072	(331)	(30.9%)	
4-4045 MUNICIPAL BUSINESS	769	89	393	450	404	11	2.7%	
4-5026 COURSES & SEMINARS	5,961	5,003	7,161	7,000	1,710	(5,451)	(318.8%)	
4-5028 MEMBERSHIPS	717	1,230	1,788	1,500	5,972	4,184	70.1%	
4-5029 MILEAGE	145	219	204	750	200	(4)	(2.0%)	
4-5043 CONSULTING	5,116	4,200	7,127	15,000	15,000	7,873	52.5%	
4-5045 PHOTOCOPIER CHARGES	2,714	2,810	3,392	3,709	5,228	1,836	35.1%	
TOTAL OTHER EXPENSES	17,194	15,911	21,468	30,309	29,586	8,118	27.4%	
TOTAL EXPENSES	326,345	322,523	326,067	360,922	345,998	19,931	5.8%	

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UPE-6Y-LRE ANALYSIS - YTD Comparison Final Budget-Spread

2020

Park Operations Administration

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
NET BUDGET	315,470	305,904	306,073	355,422	335,398	29,325	8.7%	

Park Operations

UPE-6Y-UPE ANALYSIS - YTD Comparison Final Rudget-Operad

	2017	2018 Full Year	2019 Full Year	2020	2020	2020 Fcst vs 2019 Actual	2020 Fcst vs 2019 Actual	Variance Funlanction
	Full Year Actuals	Actuals	Actuals	Approved Budget	Forecast to Year-end	Increase / (Decrease)	Increase / (Decrease)	Variance Explanation
REVENUE:	7 locadis	rictuals	, tecaus	Dauget	to rear ena	mercase / (Beercase)	mereuse / (Beereuse)	
3-1014 SUBDIVISION APPLICATIONS	_	(50,625)	(124,116)	(80,100)	(71,416)	(52,700)	(73.8%)	Development driven revenues
3-1015 SITE PLAN APPLICATIONS	_	(40,894)	(82,038)	(33,600)		(48,438)		Development driven revenues
3-1023 SUBDIVISION ENTRY FEATURES MTCE FEES	_	(10,03.1)	-	(1,000)	(1,000)	1,000	100.0%	bevelopment unvernevenues
3-1024 STREET TREE PLANTING FEES	_	(26,352)	(89,000)	(1,000)	(1,000)	(88,000)	(8,800.0%)	
3-1106 LANDSCAPE FEES	(161,217)	(132,353)	-	(1,000)	(342,820)	342,820		Development driven revenues
3-1201 OTHER	(31,756)	(41,950)	(33,236)	(33,500)	(31,500)	(1,736)	(5.5%)	
3-1206 DONATIONS	(31,730)		(33,230)	(33,300)	(31,300)	(1,730)	(3.570)	
3-1303 BALL DIAMOND/SOCCER FIELDS	(196 570)	(1,271)	(141.002)	(164,400)	(100,000)	(41.002)	(44.00/)	Louise roughus due to COVID 10 restrictions
3-1333 CONTRIBUTIONS FROM DEVELOPERS	(186,579)	(191,621)	(141,903)	(164,400)	(100,000)	(41,903)	-	Lower revenue due to COVID 19 restrictions
	(72,875)	(16,000)	- (4.4.000)	(== 000)	- (== 000)	-	-	
3-1933 LANDSCAPE FEE RESERVE CONT'N	(15,885)	(13,877)	(14,000)	(75,000)	(75,000)	61,000		Relate to additional planned draw from landscape fee reserve for 2020
3-1963 PARKS DEV & FAC DC CONT'N	(136,156)	(115,640)	(115,600)	(115,600)	(115,600)	-	<u> </u>	_
Total Revenue	(604,468)	(630,583)	(599,893)	(505,200)	(771,936)	172,043	22.3%	<u></u>
EXPENSE:								
4-2000 SALARIES - F/T	957,520	963,247	1,090,726	1,084,271	1,058,489	(32,237)	(3.0%)	
4-2001 SALARIES - O/T	75,159	90,963	89,788	80,350	72,722	(17,066)	(23.5%)	
4-2002 SALARIES - P/T	444,370	457,007	434,525	468,217	315,980	(118,545)	(37.5%)	Primarily due to COVID 19 lot of parks were closed and service levels
4-2090 YEAR END ACCRUALS	(11,479)	4,973	1,110	-	(5,759)	(6,869)	(119.3%)	
4-2100 BENEFITS - OMERS	105,517	109,263	117,511	107,391	110,725	(6,786)	(6.1%)	
4-2101 BENEFITS - EHT	28,722	29,649	31,431	31,321	27,988	(3,443)	(12.3%)	
4-2102 BENEFITS - WSIB	10,669	11,290	12,003	12,048	10,765	(1,238)	(11.5%)	
4-2103 BENEFITS - CPP	55,458	58,500	65,036	67,810	56,359	(8,677)	(15.4%)	
4-2104 BENEFITS - EI	26,592	28,056	29,429	33,337	25,596	(3,833)	(15.0%)	
4-2105 BENEFITS - DENTAL	20,335	19,656	20,478	26,728	23,334	2,856	12.2%	
4-2106 BENEFITS - HEALTH	35,543	34,862	38,008	45,887	43,257	5,249	12.1%	
4-2107 BENEFITS - LTD/ADD	14,965	18,230	20,925	22,169	23,092	2,167	9.4%	
4-2108 BENEFITS - OTHER	4,316	4,680	4,819	4,835	5,146	327	6.4%	
TOTAL SALARIES & BENEFITS	1,767,687	1,830,376	1,955,789	1,984,364	1,767,694	(188,095)	(10.6%)	
4-4009 SAFETY SUPPLIES	7,326	7,322	8,514	7,500	6,849	(1,665)	(24.3%)	

Park Operations

UPE-6Y-LBE ANALYSIS - YTD Comparison Final Radget-Rymoni

	2017	2018	2019	2020	2020	2020 Fcst vs	2020 Fcst vs	
	Full Year	Full Year	Full Year	Approved	Forecast	2019 Actual	2019 Actual	Variance Explanation
	Actuals	Actuals	Actuals	Budget	to Year-end	Increase / (Decrease)	Increase / (Decrease)	
4-4010 CLOTHING ALLOWANCE	8,549	8,950	9,559	9,000	8,966	(593)	(6.6%)	
4-4013 UTILITIES	90,085	35,501	33,771	40,000	42,189	8,418	20.0%	
4-4015 OPERATING MATERIALS	65,458	70,257	52,785	70,000	70,962	18,177	25.6%	
4-4021 EQUIPMENT - OTHER	12,220	11,761	10,701	12,000	12,000	1,299	10.8%	
4-4022 TOOLS	2,684	3,022	3,057	3,500	3,063	6	0.2%	
4-4023 PATHWAY MAINTENANCE MATERIALS	39,537	50,328	38,136	42,300	33,701	(4,435)	(13.2%)	
4-4024 FENCE MATERIALS	9,252	12,734	10,828	20,000	3,000	(7,828)	(260.9%)	
4-4049 SIGNAGE	4,649	4,439	6,985	5,000	5,268	(1,717)	(32.6%)	
4-4050 FIELD PAINT	21,661	21,071	20,778	25,500	2,100	(18,678)	(889.4%)	
4-4051 HORTICULTURE PROGRAM	14,451	15,443	16,581	16,500	16,045	(536)	(3.3%)	
4-4052 FERT/GRASS SEED	17,623	18,829	10,202	33,000	23,961	13,759	57.4%	
4-4053 PARK ELEC/LIGHTING	16,388	20,974	9,734	18,000	16,533	6,799	41.1%	
4-4054 IRRIGATION	1,139	2,148	4,770	5,100	4,012	(758)	(18.9%)	
4-5021 MOBILE PLAN CHARGES	-	-	12,720	11,383	13,619	899	6.6%	
4-5037 PROPERTY IMPROVEMENT	29,348	45,637	45,995	40,000	32,033	(13,962)	(43.6%)	
4-5038 BUILDING REPAIR & MAINTENANCE	20,714	22,584	21,871	24,000	36,486	14,615	40.1%	
4-5047 PURCHASE OF TREES	52,781	51,317	52,513	55,000	54,984	2,471	4.5%	
4-5059 CONTRACTS	5,088	15,199	16,921	20,100	20,100	3,179	15.8%	
4-5063 WASTE DISPOSAL FEE	12,947	5,510	10,160	18,000	15,597	5,437	34.9%	
4-5064 CONTRACTS - GRASS CUTTING	13,153	14,942	11,892	24,000	25,600	13,708	53.5%	
4-5077 REALTY TAXES	54,847	-	-	-	-	-	-	
4-5086 SECURITY	31,864	26,354	39,174	30,000	22,647	(16,527)	(73.0%)	
4-5087 ARBORICULTURAL CONTRACT	45,718	34,052	58,731	70,000	69,284	10,553	15.2%	
4-5088 SHRUB BED MAINTENANCE	87,996	73,397	107,736	106,000	106,000	(1,736)	(1.6%)	
4-6002 ACTIVE NET CHARGES AND FEES	1,214	1,216	1,824	1,000	868	(956)	(110.1%)	
4-8003 CONTRIBUTIONS TO DISCRETIONARY RESERVE	200,592	281,724	276,146	113,300	481,336	205,190	42.6%	Contribution of unplanned development revenue to reserves
TOTAL OTHER EXPENSES	867,284	854,711	892,084	820,183	1,127,203	235,119	20.9%	
TOTAL EXPENSES	2,634,971	2,685,087	2,847,873	2,804,547	2,894,897	47,024	1.6%	
NET BUDGET	2,030,503	2,054,504	2,247,980	2,299,347	2,122,961	(125,019)	(5.9%)	